

**JACKIE ROBINSON FOUNDATION, INC.**

**Financial Statements  
For the Year Ended June 30, 2018  
(With Summarized Financial Information for 2017)  
With Independent Auditor's Report**



**MITCHELL TITUS**  
ACHIEVING EXCELLENCE TOGETHER

**JACKIE ROBINSON FOUNDATION, INC.**  
For the Year Ended June 30, 2018  
(With Summarized Financial Information for 2017)

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## INDEPENDENT AUDITOR'S REPORT

The Board of Directors  
Jackie Robinson Foundation, Inc.

### **Report on Financial Statements**

We have audited the accompanying financial statements of the Jackie Robinson Foundation, Inc. (the Foundation), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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**MITCHELL TITUS**

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Jackie Robinson Foundation, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Summarized Comparative Information**

We have previously audited the Foundation's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 9, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Mitchell Titus, LLP*

December 14, 2018

**JACKIE ROBINSON FOUNDATION, INC.**

## Statement of Financial Position

As of June 30, 2018

(With Summarized Financial Information as of June 30, 2017)

	<b>2018</b>			<b>2017</b>
	<b>Operating</b>	<b>Endowment</b>	<b>Total</b>	<b>Total</b>
<b>ASSETS</b>				
Cash and cash equivalents (Note 2)	\$ 57,445	\$ -	\$ 57,445	\$ 527,644
Investments (Note 8)	1,778	8,427,714	8,429,492	9,179,945
Pledges receivable, net (Note 7)	11,704,174	-	11,704,174	11,863,824
Interfund (payable) receivable	(2,283,696)	2,283,696	-	-
Other receivables	89,621	12,876	102,497	97,506
Prepaid expenses	221,135	-	221,135	361,165
Inventory	39,519	-	39,519	41,848
Security deposits	14,320	-	14,320	14,320
Property and equipment, net (Note 4)	3,218,224	-	3,218,224	2,491,199
Intangible asset (Note 5)	53,095	-	53,095	3,366
<b>Total assets</b>	<b>\$ 13,115,615</b>	<b>\$ 10,724,286</b>	<b>\$ 23,839,901</b>	<b>\$ 24,580,817</b>
<b>LIABILITIES AND NET ASSETS</b>				
<i>Liabilities</i>				
Accounts payable and accrued expenses	\$ 483,214	\$ -	\$ 483,214	\$ 186,191
Deferred rent obligation (Note 10)	1,410,731	-	1,410,731	1,512,257
Credit line payable (Note 9)	5,066,412	-	5,066,412	5,010,929
Total liabilities	6,960,357	-	6,960,357	6,709,377
Commitments (Note 10)				
<i>Net assets (deficit)</i>				
<i>Unrestricted</i>				
Board-designated endowment (Note 6)	-	6,852,714	6,852,714	6,926,622
Undesignated	(20,672,689)	-	(20,672,689)	(19,350,932)
Total unrestricted	(20,672,689)	6,852,714	(13,819,975)	(12,424,310)
<i>Temporarily restricted (Note 11)</i>	26,827,947	3,871,572	30,699,519	30,295,750
Total net assets	6,155,258	10,724,286	16,879,544	17,871,440
<b>Total liabilities and net assets</b>	<b>\$ 13,115,615</b>	<b>\$ 10,724,286</b>	<b>\$ 23,839,901</b>	<b>\$ 24,580,817</b>

The accompanying notes are an integral part of these financial statements.

# JACKIE ROBINSON FOUNDATION, INC.

## Statement of Activities

For the Year Ended June 30, 2018

(With Summarized Financial Information for the Year Ended June 30, 2017)

	2018			2017
	Unrestricted	Temporarily Restricted	Total	Total
<b>PUBLIC SUPPORT, REVENUE AND RECLASSIFICATIONS</b>				
<i>Public support</i>				
Fundraising events	\$ 1,119,620	\$ -	\$ 1,119,620	\$ 1,170,412
Less: Direct benefit to donor costs	603,719	-	603,719	460,585
Fundraising events, net (Note 13)	515,901	-	515,901	709,827
Contributions and grants	1,753,531	2,894,076	4,647,607	8,811,973
In-kind contributions (Note 15)	49,500	138,400	187,900	36,084
Legacy campaign	-	3,164,431	3,164,431	759,979
Endowment campaign	-	15,000	15,000	7,651
<i>Revenue</i>				
Investment income, net	80,444	87,830	168,274	181,366
Net realized and unrealized gain	268,466	51,763	320,229	549,642
Other income	12,603	-	12,603	30,632
	2,680,445	6,351,500	9,031,945	11,087,154
<i>Reclassifications</i>				
<i>Net assets released from restriction (Note 11)</i>				
	5,947,731	(5,947,731)	-	-
Total public support, revenue and reclassifications	8,628,176	403,769	9,031,945	11,087,154
<b>EXPENSES</b>				
<i>Program services</i>				
Education and leadership development	5,479,440	-	5,479,440	4,741,168
Public information	623,685	-	623,685	634,617
Archives	240,641	-	240,641	216,551
Total program services	6,343,766	-	6,343,766	5,592,336
<i>Supporting services</i>				
Management and general	680,787	-	680,787	656,934
Fundraising	2,279,741	-	2,279,741	1,804,139
Total supporting services	2,960,528	-	2,960,528	2,461,073
Total operating expenses	9,304,294	-	9,304,294	8,053,409
Change in net assets (deficit) from operations	(676,118)	403,769	(272,349)	3,033,745
<i>Nonoperating expenses</i>				
Museum development costs (Notes 10 and 14)	719,547	-	719,547	694,905
Change in net assets (deficit)	(1,395,665)	403,769	(991,896)	2,338,840
Net assets (deficit), beginning of year	(12,424,310)	30,295,750	17,871,440	15,532,600
<b>Net assets (deficit), end of year</b>	<b>\$ (13,819,975)</b>	<b>\$ 30,699,519</b>	<b>\$ 16,879,544</b>	<b>\$ 17,871,440</b>

The accompanying notes are an integral part of these financial statements.

**JACKIE ROBINSON FOUNDATION, INC.**  
 Statements of Cash Flows  
 For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ (991,896)	\$ 2,338,840
<i>Adjustments to reconcile change in net assets to net cash used in operating activities</i>		
Depreciation and amortization	281,284	283,615
Debt finance interest	55,483	63,182
Bad debt	50,877	87,449
Net realized and unrealized gain	(323,699)	(549,642)
Proceeds from sale of donated securities	-	(85,865)
<i>Change in operating assets and liabilities</i>		
Decrease/(Increase) in pledges receivable	108,773	(1,691,291)
Increase in other receivables	(4,991)	(26,393)
Decrease (Increase) in prepaid expenses	140,030	(278,213)
Decrease in inventory	2,329	994
Decrease in deferred revenue	-	(25,000)
Decrease in deferred rent obligation	(101,526)	(33,824)
Increase/(Decrease) in accounts payable and accrued expenses	297,023	(328,318)
Net cash used in operating activities	<u>(486,313)</u>	<u>(244,466)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale of investments	3,346,139	8,934,614
Purchases of investments	(2,271,987)	(8,555,762)
Purchases of property and equipment	<u>(1,058,038)</u>	<u>(37,281)</u>
Net cash provided by investing activities	<u>16,114</u>	<u>341,571</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from line of credit	250,000	-
Repayment of line of credit	<u>(250,000)</u>	<u>-</u>
Net cash provided by financing activities	<u>-</u>	<u>-</u>
Net (decrease) increase in cash and cash equivalents	(470,199)	97,105
Cash and cash equivalents, beginning of year	<u>527,644</u>	<u>430,539</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 57,445</u></u>	<u><u>\$ 527,644</u></u>
<b>SUPPLEMENTARY DISCLOSURE</b>		
<b>Cash paid for interest</b>	<u><u>\$ 47,735</u></u>	<u><u>\$ -</u></u>

The accompanying notes are an integral part of these financial statements.

## **JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

### **NOTE 1 ORGANIZATION AND OPERATIONS**

The Jackie Robinson Foundation, Inc. (the Foundation) is a publicly supported, not-for-profit national organization established in 1973. It was founded in commemoration of Jackie Robinson, a superb athlete and a man dedicated to the struggle for social, economic, and political justice for all. Its programs are focused on supplemental education, youth mentoring, and tuition assistance. Additionally, the Foundation serves as an advocate for the rights and interests of minority youth and, in a broader sense, their families and the community in which they live.

### **NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Basis of Presentation

The accompanying financial statements have been prepared using the accrual basis of accounting.

The financial statements are presented in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). Accordingly, the Foundation is required to report information regarding its financial position and activities according to three net asset classes: unrestricted, temporarily restricted, and permanently restricted.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Reclassification

Certain prior-year balances have been reclassified to conform to the current-year presentation.

#### Net Asset Classifications

Resources are reported for accounting purposes into separate net asset classes based on the existence or absence of donor-imposed restrictions. Therefore, net assets with similar characteristics have been combined into the following categories:

*Unrestricted:* Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by actions on behalf of the Board of Directors or may otherwise be limited by contractual agreements with outside parties. Unrestricted net assets can be utilized to carry out any purpose of the Foundation.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Net Asset Classifications *(continued)*

*Temporarily restricted:* Net assets used by the Foundation and subject to donor-imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or expire with the passage of time. These temporarily restricted net assets are designated principally for scholarships and endowed scholarships.

Scholarship contributions made by donors are four-year scholarship commitments to the Foundation payable through one-time or annual contributions. Endowed scholarship contributions are gifts made by donors to fund endowed Jackie Robinson Foundation scholarships, which are placed into an investment fund account at the Board's approval. Scholarships are awarded using the returns and/or proceeds from the investment of these funds.

*Permanently restricted:* Net assets subject to donor-imposed restrictions that stipulate the principal be invested in perpetuity, but permit the Foundation to use all or part of the income earned on these assets for either specified or unspecified purposes. At June 30, 2018 and 2017, the Foundation did not have any permanently restricted net assets.

Unrestricted Net Deficit

The Foundation's cumulative unrestricted net deficit of \$13,819,975 and \$12,424,310 as of June 30, 2018 and 2017, respectively, indicates shortfalls in meeting operational expenses. This is largely due to the Jackie Robinson Museum's development costs, which have been absorbed by the Foundation's overall, unrestricted operations. The Foundation's museum accumulated development costs and other related costs for the last ten years have amounted to \$6.5 million and \$5.6 million, respectively, for a total of \$12.1 million in accumulated museum expenses. The unrestricted net deficit will be greatly reduced once the Museum opens in fiscal year 2020, when \$16.4 million will be released from restriction. The unrestricted net deficit will be further reduced by management's current aggressive fundraising activities.

Measure of Operations

The Foundation excludes museum development costs from its measure of operations.

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Support and Revenue Recognition

Contributions and grants, including promises to give, are recorded at fair value and recognized as revenue when received or pledged unconditionally. Grants and contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The Foundation reports donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted support.

Pledges Receivable

Pledges receivable are reported at their fair values. The fair value measurements also include consideration of the donor's credit risk. An allowance for uncollectible pledges is estimated based on the Foundation's collection history and recorded as a charge to bad debt and the valuation allowance during the fiscal year when the allowance is determined necessary.

Cash Equivalents

The Foundation considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents.

Investments

Investments are carried at their fair value based on quoted market prices or, if donated, at the estimated fair value on the date of the gift. Realized and unrealized gains and losses are included in the statement of activities as increases or decreases in unrestricted net assets, unless donor or relevant laws place temporary or permanent restrictions on these gains and losses. For purposes of determining the gain or loss on a sale, the cost of securities sold is based on the average cost of each security held at the date of sale. Purchases and sales of securities are recorded on a trade-date basis.

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Investments *(continued)*

The Foundation employs the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*. ASC 820 does not require any new fair value measurements, but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. ASC 820 defines fair value, requires disclosures about fair value measurements, and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an assets or liability at the measurement date. Fair value of investments is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The inputs are prioritized according to the valuation techniques used to measure fair value. The highest priority is given to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 inputs), and the lowest priority is given to measurements involving insignificant unobservable inputs (Level 3 inputs).

The three levels are as follows:

- Level 1:* Quoted prices are available in active markets for identical investments as of the reporting date.
- Level 2:* Pricing inputs are those other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level 3:* Pricing inputs are unobservable and significant to the fair value measurement. The inputs into the determination of fair value require significant management judgment or estimation.

Changes in valuation techniques may result in transfers in or out of an assigned level within the hierarchy.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Investment Income and Investment Management Fees

Realized gains and losses are calculated based on the difference between the cost of the investments and the proceeds received from the sale of the respective investments. Changes in net unrealized gains and losses are calculated based on the change in the difference between the cost and the fair values of investments at June 30 of the current year compared to the cost and the fair values of investments at June 30 of the prior year. Gains and losses on investment transactions are reflected in changes in unrestricted and temporarily restricted net assets. No material investment income pertains to operating investments. Investment management fees of \$50,935 and \$48,850 have been incurred for the years ended June 30, 2018 and 2017, respectively, and are netted against investment income as reflected in the accompanying statement of activities.

Fundraising Events

Fundraising events revenue is net of direct benefit to donor costs, consisting of meals, entertainment, and other costs totaling \$603,719 and \$460,585 for the years ended June 30, 2018 and 2017, respectively.

Property and Equipment

Property and equipment are recorded at cost or the fair value at the date of donation. Depreciation of property and equipment is provided for on a straight-line basis over the estimated useful lives of the respective assets, while leasehold improvements are amortized over their estimated useful lives or the term of the lease, whichever is shorter. Works of art are valued at cost and are not depreciated. Depreciation begins on construction in progress once assets are placed into service.

The Foundation evaluates impairment on long-lived assets, which are held for use, whenever events or circumstances indicate that impairment may exist. An impairment loss is recorded if the net carrying value of the assets exceeds the undiscounted future net operating cash flows attributable to the asset. The impairment loss recognized equals the excess of net carrying value over the related fair value of the assets. Management has determined that long-lived assets were not impaired at June 30, 2018 and 2017.

Inventory

Inventory consists primarily of Jackie Robinson's commemorative coins, transit checks and merchandise, which are stated at fair value.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Functional Allocation of Expenses

Costs associated with providing the Foundation's programs and other activities have been summarized on a functional basis in the statement of activities, which includes all expenses incurred during the year. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

The Foundation is exempt from Federal income taxes under Section 501(a) of the Internal Revenue Code (IRC) as a public charitable organization described in Section 501(c)(3) and, accordingly, is exempt from Federal income taxes under Section 501(a) of the IRC. It has been classified as a "publicly supported, not-for-profit national organization." Additionally, since the Foundation is publicly supported, all contributions qualify for the maximum charitable contribution deduction under the IRC. The Foundation is also exempt from New York State and New York City income tax.

Uncertain Tax Positions

U.S. GAAP requires management to evaluate uncertain tax positions taken by the Foundation. The financial statement effects of a tax position are recognized when the position is more-likely-than-not, based on the technical merits, to be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Foundation and has concluded that as of June 30, 2018, there are no uncertain tax positions taken or expected to be taken. The Foundation has recognized no interest or penalties related to uncertain tax positions. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2015.

Summarized Financial Information

The amounts shown for the year ended June 30, 2017 in the accompanying financial statements are summarized totals that were included to provide a basis for comparison with 2018. Accordingly, the 2017 totals are not intended to present all information necessary for a fair presentation in conformity with U.S. GAAP.

In-kind Contributions

In-kind contributions represent donated professional services and merchandise reflected in the financial statements at the estimated fair value at the time of donation.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Interpretation of Relevant Law

The New York State Nonprofit Revitalization Act (the Act) went into effect July 1, 2015. The Act was the first meaningful revision of the New York State Not-for-Profit Corporation law in over 40 years. Many of the changes in the Act reflect policies that have been recognized as best practices in the nonprofit sector. The Act contains updated corporate governance procedures, related-party transaction/conflict of interest procedures and fiscal policies. The Foundation has evaluated the effect of the Act and has updated its Conflict of Interest and Whistle-blower policies and reconstituted its Audit Committee in order to comply with the requirements of the Act.

Accounting Pronouncements Yet to be Adopted

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which changes how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance and cash flows. The ASU requires an amended presentation and disclosures to help not-for-profit organizations provide more relevant information about their resources and changes in those resources. The amendments are effective for the Foundation's fiscal year ending June 30, 2019, with early adoption permitted. This ASU will impact the presentation of the Foundation's financial statements and related disclosures when it is adopted.

The FASB also issued ASU 2016-02, *Leases (Topic 842)*, which requires recognition of: (a) a lease asset (right of use) and lease liability, initially measured at the present value of the least payments, in the statement of financial position and (b) a single lease cost, calculated so that the cost of the lease is allocated over the lease term generally on a straight-line basis. All cash payments are to be classified within operating activities in the statements of cash flows. The amendments are effective for the Foundation's fiscal year ending June 30, 2021, with early adoption permitted. This ASU will impact the accounting for the Foundation's lease arrangements when it is adopted.

**NOTE 2      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Accounting Pronouncements Yet to be Adopted *(continued)*

The FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), which requires additional disclosures pertaining to qualitative and quantitative disaggregation of revenue into categories that explain how revenue and cash flows are impacted by economic factors, information about contract balances and discussion of remaining performance obligations. The scope of this ASU excludes contributions and collaborative arrangements since they are not viewed to be contracts with customers. The key principle of the guidance is to recognize revenue to reflect the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendments are effective for the Foundation's fiscal year ending June 30, 2020, with early adoption permitted. This ASU is relevant the accounting for the Foundation's revenue other than contributions and investment income when it is adopted.

The FASB also issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions* (Topic 958), which provides a more robust framework for determining whether a transaction should be accounted for as a contribution or exchange transaction. Organizations would have to evaluate whether the resource provider is receiving value in return for the resources transferred. If the resource provider is not itself receiving commensurate value for the resources provided, the organization would have to determine whether a transfer of assets represents a payment from a third-party payer on behalf of an existing exchange transaction between the recipient and an identified customer. In such circumstances, other guidance, such as the revenue recognition standard (ASC 606) would apply. The amendments are effective for the Foundation's fiscal year ending June 30, 2021, with early adoption permitted. This ASU is relevant the accounting for the Foundation's revenue other than contributions and investment income when it is adopted.

**NOTE 3      CONCENTRATIONS**

Financial instruments that potentially subject the Foundation to concentration of credit risk consist principally of cash and cash equivalents in financial institutions, which may exceed federally insured limits. Management regularly monitors the Foundation's cash balances with a view to minimizing its credit risk.

During fiscal 2018 and 2017, seven donors contributed \$2,256,267 and \$7,185,375, respectively. This represents 48.5% and 74.7% of fiscal 2018 and 2017 contribution revenue, respectively. During fiscal 2018 and 2017, two donors contributed 90.8% and 78.9%, respectively, toward the Foundation's Legacy Campaign.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 4      PROPERTY AND EQUIPMENT**

Property and equipment as of June 30, 2018 and 2017 is as follows:

	<u>2018</u>	<u>2017</u>
Leasehold improvements	\$ 2,844,750	\$ 2,844,750
Furniture and equipment	794,348	751,635
Computer software	48,963	48,963
Application design	590,740	374,030
Artwork	<u>45,700</u>	<u>45,700</u>
Total	4,324,501	4,065,078
Less: Accumulated depreciation and amortization	<u>2,728,730</u>	<u>2,461,982</u>
Total	1,595,771	1,603,096
Construction in progress	<u>1,622,453</u>	<u>888,103</u>
<b>Property and equipment, net</b>	<u><u>\$ 3,218,224</u></u>	<u><u>\$ 2,491,199</u></u>

Depreciation and amortization expense for the years ended June 30, 2018 and 2017 was \$281,284 and \$281,932, respectively. Estimated amortization expense related to application design for fiscal years 2019 through 2023 will be \$43,456, \$70,958, \$50,798, \$43,342, and \$43,342, respectively.

**NOTE 5      INTANGIBLE ASSET**

In June 2014, the Foundation entered into an agreement to license the rights to use select photos developed and owned by another company. The purchase price paid for the license was \$8,416 in cash, which represented its fair value. In January 2018, the Foundation also installed graphics on windows of the museum at a cost of \$64,265. The amount has been recorded as an intangible asset in the accompanying statement of financial position and is being amortized over five years, the period of its estimated benefit. Amortization expense at June 30, 2018 and 2017 was \$14,536 and \$1,683, respectively. Accumulated amortization was \$19,586 and \$5,050 for the years ended June 30, 2018 and 2017, respectively. Estimated amortization for the next two years will be \$14,536 and \$12,853 per year.

**NOTE 6      ENDOWMENT FUND**

In 1986, the Board established a permanent endowment fund consisting of Board-designated net assets by which the capital of the endowment would be retained and invested and there would be no withdrawal of capital, except upon approval of the Board. The earnings from the endowment's investments may be used upon the Board's approval for the Foundation's operations.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 6      ENDOWMENT FUND (continued)**

In 1992, the Board established an endowed scholarship fund, whereby donors specified that the capital of their contribution for the endowed scholarship fund would be retained and invested and the earnings from the investments would be used to provide four-year scholarships through the Foundation's programs.

In 1996, the Board established the Spike Lee Youth Motivation Achievement Award Fund. Contributions made to this fund are donor-restricted and would be used for the purpose of supporting an annual cash award to a Foundation scholar with the most outstanding community service involvement.

In 2001, the Board agreed to segregate the commemorative coin surcharge income within the Board-designated permanent endowment fund.

The Board determined that its endowment use policy is consistent with New York Prudent Management of Institutional Funds Act (NYPMIFA) statute requirements.

Endowments as of June 30, 2018 and 2017 consisted of the following net asset balances:

	<u>2018</u>	<u>2017</u>
<i>Unrestricted</i>		
<i>Board-designated</i>		
Permanent endowment fund	\$ 4,744,249	\$ 4,584,475
Commemorative coin fund	<u>2,108,465</u>	<u>2,342,147</u>
<b>Total unrestricted</b>	<u>6,852,714</u>	<u>6,926,622</u>
<i>Temporarily restricted</i>		
Endowed scholarship fund	3,812,639	\$ 4,067,063
Spike Lee Youth Motivation Achievement Award Fund	<u>58,933</u>	<u>63,027</u>
Total temporarily restricted	<u>3,871,572</u>	<u>4,130,090</u>
<b>Total</b>	<u>\$ 10,724,286</u>	<u>\$ 11,056,712</u>

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 6      ENDOWMENT FUND** *(continued)*

Changes in endowment fund net assets for the fiscal years ended June 30, 2018 and 2017, respectively, were as follows:

	<b>2018</b>		
	<b><u>Unrestricted</u></b>	<b><u>Temporarily Restricted</u></b>	<b><u>Total</u></b>
Endowment assets, beginning of year	\$ 6,926,622	\$ 4,130,090	\$ 11,056,712
Contributions	-	15,000	15,000
<i>Investment return</i>			
Investment income (net)	80,310	87,830	168,140
Net realized/unrealized gains	<u>271,935</u>	<u>51,763</u>	<u>323,698</u>
Total investment return	<u>352,245</u>	<u>139,593</u>	<u>491,838</u>
Appropriated for scholarship payments	413,111	(413,111)	-
Appropriations for operations	(426,153)	-	(426,153)
Scholarship payments made	<u>(413,111)</u>	<u>-</u>	<u>(413,111)</u>
<b>Endowment assets, end of year</b>	<b><u>\$ 6,852,714</u></b>	<b><u>\$ 3,871,572</u></b>	<b><u>\$ 10,724,286</u></b>
	<b>2017</b>		
	<b><u>Unrestricted</u></b>	<b><u>Temporarily Restricted</u></b>	<b><u>Total</u></b>
Endowment assets, beginning of year	\$ 6,720,411	\$ 4,105,723	\$ 10,826,134
Contributions	-	7,651	7,651
<i>Investment return</i>			
Investment income (net)	81,239	99,974	181,213
Net realized/unrealized losses	<u>374,972</u>	<u>166,742</u>	<u>541,714</u>
Total investment return	<u>456,211</u>	<u>266,716</u>	<u>722,927</u>
Appropriated for scholarship payments	250,000	(250,000)	-
Appropriations for operations	(250,000)	-	(250,000)
Scholarship payments made	<u>(250,000)</u>	<u>-</u>	<u>(250,000)</u>
<b>Endowment assets, end of year</b>	<b><u>\$ 6,926,622</u></b>	<b><u>\$ 4,130,090</u></b>	<b><u>\$ 11,056,712</u></b>

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 6      ENDOWMENT FUND** *(continued)*Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include Board-designated funds that the Foundation chooses to retain. Under this policy, as approved by the Board, the endowment assets are invested in a manner intended to maintain the level of programs and services currently provided while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide a rate of return of approximately 4% in excess of the Consumer Price Index annually. Actual returns in any given year may vary from this percentage.

Strategies Employed for Achieving Objectives

To satisfy the long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The endowment fund is considered a permanent fund; therefore, the investment objectives require disciplined and consistent management philosophies to accommodate all relevant, reasonable, and probable events. Thus, total rate-of-return and spending rate objectives are reviewed periodically, consistent with the Foundation's objective to maintain the purchasing power of the current assets and all future contributions. There is no specific spending rate established by the Foundation.

**NOTE 7      PLEDGES RECEIVABLE, NET**

Pledges receivable consisted of amounts to be received as follows:

	<b>June 30</b>	
	<b>2018</b>	<b>2017</b>
Pledges receivable due less than 1 year	\$ 5,641,877	\$ 3,519,876
Pledges receivable due from 1-5 years	6,247,688	8,535,282
Pledges receivable after 5 years	<u>325,000</u>	<u>450,000</u>
	12,214,565	12,505,158
Fair value adjustment	(410,513)	(592,334)
Allowance for uncollectible accounts	<u>(99,878)</u>	<u>(49,000)</u>
<b>Total pledges receivable, net</b>	<b><u>\$ 11,704,174</u></b>	<b><u>\$ 11,863,824</u></b>

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 7 PLEDGES RECEIVABLE, NET** *(continued)*

Amounts due in more than one year are adjusted to fair value using present value techniques that assume a discount rate of between 4% and 2% in 2018 and 2017, respectively.

The Foundation has two conditional grants totaling \$4,000,000, which contain donor conditions based on the completion of the museum and education center. Since the grants represent a conditional promise to give, they will not be recorded as contribution revenue until the donor conditions are met. As of June 30, 2018 and 2017, \$2,250,000 and \$1,250,000, respectively, of the conditions had been met due to the completion of the education center; accordingly, contributions revenue was recorded in the years the conditions were met. The remaining \$1,750,000 will be recognized upon completion of the museum based on provisions specified in the grant agreement.

**NOTE 8 INVESTMENTS**

Investments held by the Foundation at June 30, 2018 and 2017 consisted of the following:

	<u>2018</u>	<u>2017</u>
<i>At fair value</i>		
U.S. Government obligations	\$ 952,338	\$ 1,114,063
Corporate stocks	1,461,496	1,619,744
Corporate bonds	938,147	946,772
Mutual funds	4,863,729	5,263,660
SPDR exchange-traded funds	-	-
Money market funds	<u>213,782</u>	<u>235,706</u>
<b>Total investments</b>	<u>\$ 8,429,492</u>	<u>\$ 9,179,945</u>

The following valuation methodologies were used for assets measured at fair value:

*U.S. Government obligations*—Valued at the closing price reported on the markets not actively traded.

*Corporate bonds and corporate stocks*—Valued based on information provided by an independent pricing service that uses information gathered from market sources and integrates relative infrequent information, market movements and sector news into an evaluated pricing application and model.

*Mutual funds, and money market funds*—Valued at the closing price reported on the active market on which the individual securities are traded.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 8 INVESTMENTS** *(continued)*

The methods described above may produce a fair value calculation that may not indicate net realizable value or reflect future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, different methodologies or assumptions used to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth, by level within the fair value hierarchy, the Foundation's financial instruments at fair value as of June 30, 2018 and 2017, respectively:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>2018 Total</u>
Interest-bearing cash	\$ 3,487	\$ -	\$ -	\$ 3,487
U.S. Government obligations	-	952,338	-	952,338
Corporate stocks	1,459,718	1,778	-	1,461,496
Corporate bonds	-	938,147	-	938,147
<i>Mutual funds</i>				
U.S. equity	3,034,530	-	-	3,034,530
U.S. fixed income	1,598,130	-	-	1,598,130
Other	231,068	-	-	231,068
Money market funds	213,782	-	-	213,782
	<u>\$ 6,540,715</u>	<u>\$ 1,892,263</u>	<u>\$ -</u>	<u>\$ 8,432,978</u>
				<b>2017</b>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Interest-bearing cash	\$ 415,448	\$ -	\$ -	\$ 415,448
U.S. Government obligations	-	1,114,063	-	1,114,063
Corporate stocks	1,617,966	1,778	-	1,619,744
Corporate bonds	-	946,772	-	946,772
<i>Mutual funds</i>				
U.S. equity	3,078,822	-	-	3,078,822
U.S. fixed income	1,683,124	-	-	1,683,124
Other	501,714	-	-	501,714
Money market funds	235,706	-	-	235,706
	<u>\$ 7,532,780</u>	<u>\$ 2,062,613</u>	<u>\$ -</u>	<u>\$ 9,595,393</u>

Changes in economic conditions or model-based valuation techniques may require transfer of financial instruments from one fair value level to another. For the years ended June 30, 2018 and 2017, there were no transfers in or out of Level 1, 2 or 3.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 8 INVESTMENTS** *(continued)*

The composition of investments at June 30, 2018 and 2017 was as follows:

	<u>2018</u>	<u>2017</u>
Operating	\$ 1,778	\$ 1,778
Endowment	<u>8,427,714</u>	<u>9,178,167</u>
<b>Total investments</b>	<u>\$ 8,429,492</u>	<u>\$ 9,179,945</u>

As discussed in Notes 9 and 10, the Foundation's investments provide collateral for the line of credit at June 30, 2018 and 2017 of \$5,066,412 and \$5,010,929, respectively, and a letter of credit at June 30, 2018 and 2017 of \$483,000.

**NOTE 9 REVOLVING LOAN AND CREDIT LINE PAYABLE**

The Foundation has a revolving line of credit with a bank under which the Foundation may borrow up to 50% of the agreed-upon collateral value of its investments portfolio at the bank's LIBOR rate plus 50 basis points, which was 2.60% and 1.74% at June 30, 2018 and 2017, respectively. The amounts outstanding under this line of credit at June 30, 2018 and 2017 were \$5,066,412 and \$5,010,929, respectively. Interest expense on the credit line payable was \$107,111 and \$66,109 for the years ended June 30, 2018 and 2017, respectively. The Foundation's investments provide collateral for this line of credit.

**NOTE 10 COMMITMENTS**

Lease

On February 20, 2007, the Foundation entered into a non-cancellable lease agreement for its administrative offices and to provide space for a museum and education center. The lease contains provisions for future rent increases and rent-free periods, during which times rent payments are abated. The lease period is from May 1, 2007 through April 30, 2027. The total amount of rental payments due over the lease period is being charged to rent expense on the straight-line method over the term of the lease. The difference between rent expense recorded and the amount paid is credited or charged to "Deferred rent obligation," and is reflected in the accompanying statement of financial position.

On May 25, 2011, the landlord granted the Foundation a temporary restructuring of its lease obligation to defer partial payments in the amount of \$26,999 per month for the period July 1, 2011 through April 30, 2012 and \$30,162 per month for the period May 1, 2012 through June 30, 2012. The aggregate deferred rent of \$330,321 is to be repaid by the Foundation, in addition to all fixed rent and additional rent otherwise payable under the lease, over the balance of the term of the lease, on the first day of each month commencing on July 1, 2013 and ending on April 1, 2027, in equal installments of \$1,990.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 10      COMMITMENTS** *(continued)*

Lease *(continued)*

At June 30, 2018, minimum lease rental payments under the non-cancellable operating lease for the rental of office and museum space are as follows:

<u>Year</u>	<u>Amount</u>
2019	\$ 1,268,879
2020	1,268,879
2021	1,268,879
2022	1,286,009
2023	1,371,663
Thereafter	<u>5,258,040</u>
<b>Total minimum lease payments</b>	<b><u>\$ 11,722,348</u></b>

The lease agreement also provides for a security of \$483,000, which is evidenced by a letter of credit collateralized by the Foundation's investments. The security amount decreases periodically over a 15-year period to the amount of \$250,000.

Future minimum annual rental payments are subject to escalations for real estate taxes and certain maintenance costs.

During fiscal years 2018 and 2017, the Foundation's occupancy costs were \$1,690,396 and \$1,616,376, respectively, of which \$719,547 and \$694,905, respectively, were related to museum development costs.

Scholarships

The Foundation intends to provide continuing support for recipients of scholarships who demonstrate satisfactory academic progress until completion of their four-year degree. As of June 30, 2018 and 2017, the Foundation estimates that the future aggregate commitment to recipients of \$2,503,950 and \$2,578,600, respectively.

**JACKIE ROBINSON FOUNDATION, INC.**

Notes to Financial Statements

For the Year Ended June 30, 2018

**NOTE 11 TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets of \$30,699,519 and \$30,295,750 at June 30, 2018 and 2017, respectively, are available to support the museum, education, and leadership development program services.

The composition of temporarily restricted net assets at June 30, 2018 and 2017 was as follows:

	<u>2018</u>	<u>2017</u>
Museum	\$ 16,427,423	\$ 14,491,242
Scholarships	10,400,524	11,674,418
Endowed scholarships	<u>3,871,572</u>	<u>4,130,090</u>
<b>Total temporarily restricted net assets</b>	<b><u>\$ 30,699,519</u></b>	<b><u>\$ 30,295,750</u></b>

Net assets released from restrictions based on the satisfaction of purpose and time restrictions were as follows:

	<u>2018</u>	<u>2017</u>
Museum	\$ 1,000,000	\$ -
Scholarships	<u>4,947,731</u>	<u>4,413,451</u>
	<b><u>\$ 5,947,731</u></b>	<b><u>\$ 4,413,451</u></b>

**NOTE 12 RETIREMENT PLAN**

In 1991, the Foundation established the Jackie Robinson Foundation Defined Contribution Retirement Plan and a Tax-Deferred Annuity Plan pursuant to Section 403(b) of the IRC.

The retirement plan is a non-contributory, defined-contribution plan covering all eligible employees working at least 1,000 hours per year who have completed one year of employment. The Foundation contributes an amount up to 6% of the participating employee's base salary. Additional amounts may be voluntarily contributed under a salary reduction agreement to the tax-deferred supplemental annuity plan.

During fiscal years 2018 and 2017, the Foundation's retirement plan expense was \$80,201 and \$90,131, respectively.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 13 FUNDRAISING EVENTS**

Fundraising events in for the years ended June 30, 2018 and 2017 were as follows:

	<u>Award Dinner</u>	<u>JR Birthday Event</u>	<u>Other</u>	<u>2018 Total</u>
Fundraising revenue	\$ 1,119,620	\$ -	\$ -	\$ 1,119,620
Less: Direct benefit to donor costs	<u>603,283</u>	<u>-</u>	<u>436</u>	<u>603,719</u>
<b>Fundraising events, net</b>	<u>\$ 516,337</u>	<u>\$ -</u>	<u>\$ (436)</u>	<u>\$ 515,901</u>

	<u>Award Dinner</u>	<u>JR Birthday Event</u>	<u>Other</u>	<u>2017 Total</u>
Fundraising revenue	\$ 1,170,412	\$ -	\$ -	\$ 1,170,412
Less: Direct benefit to donor costs	<u>457,848</u>	<u>-</u>	<u>2,737</u>	<u>460,585</u>
<b>Fundraising events, net</b>	<u>\$ 712,564</u>	<u>\$ -</u>	<u>\$ (2,737)</u>	<u>\$ 709,827</u>

The Foundation received in-kind merchandise for its fundraising event, which was a direct benefit to donors, with a fair value of \$27,500 and \$37,912 in 2018 and 2017, respectively. These amounts have been reflected in fundraising revenue and direct benefit to donor costs in the accompanying statement of activities.

**NOTE 14 MUSEUM DEVELOPMENT COSTS**

The Foundation is currently building the Jackie Robinson Museum to expand its outreach in continuing Jackie Robinson's legacy. During the years ended June 30, 2018 and 2017, the Foundation incurred \$719,547 and \$694,905, respectively, in occupancy costs for the space designated for the museum. Other costs incurred for the construction of the museum were capitalized as "construction in progress," and are reflected within property and equipment in the accompanying statement of financial position.

**JACKIE ROBINSON FOUNDATION, INC.**  
Notes to Financial Statements  
For the Year Ended June 30, 2018

**NOTE 15 IN-KIND CONTRIBUTIONS**

The Foundation recognizes in-kind contributions for certain legal services at the fair value of such services. Recognized services were provided by one legal professional as follows:

	<u>2018</u>	<u>2017</u>
<i>Professional and consultant fees</i>		
Supporting services	\$ 138,400	\$ -
<b>Total</b>	<u>\$ 138,400</u>	<u>\$ -</u>

The Foundation also received merchandise for program services with a fair value of \$49,500 and \$42,831 for the years ended June 30, 2018 and 2017, respectively, which were recognized as contribution revenue.

	<u>2018</u>	<u>2017</u>
Program services-supplies	\$ 49,500	\$ 36,084
Inventory	<u>27,500</u>	<u>6,747</u>
<b>Total</b>	<u>\$ 77,000</u>	<u>\$ 42,831</u>

In addition, the Foundation also recognized there were no in-kind contributions for promotions and advertising for the years ended June 30, 2018 or 2017.

**NOTE 16 SUBSEQUENT EVENTS**

The Foundation has evaluated subsequent events through December 14, 2018, the date the financial statements were approved and available for issuance or disclosure and recognition in the financial statements. Management has determined that no items require disclosure through to the aforementioned date.

